



# The Customers Always Write.

A Success Story taken from an Ionwave Technologies Sourcing customer newsletter

The Pasadena ISD Purchasing Department has begun the implementation process of an electronic bidding system (Pasadena ISD eBid System). The eBid system will offer both vendor registration and vendor management, and will also allow vendors to respond and submit their responses online. This service will save both time and money for the district as well as the vendors. Currently, the Purchasing Department mails out hard copies of bid packets to vendors registered in our Microsoft Access database (see photo below). The photo below was taken during a recent bid that included a document over 100 pages in length which had to be mailed to 300 vendors. The postage for each packet costs in excess of \$7.00, not to mention the time used to sort, address, and mail the bids. The functionality of the current database is antiquated as well as tedious to manage. The new eBid system will allow multiple emails to be associated with a single vendor record and each user will have their own private secure login and password.



*The Pasadena Independent School District recently subscribed to IWT's Software as a Service for IWT's Sourcing including Supplier Registration.*

When a bid is issued, the system will automatically email all vendors that have a matching commodity category as indicated during their registration process. The buyer for each bid will select the categories to allow the system to send out these automated invitations. Vendors will save time by not having to complete paper responses or worry about them arriving to PISD on time. Vendors can electronically submit and attach all required documents, prices, and materials needed to be considered for an award. The main advantage for the purchasing department will be the time savings in tabulating responses. Currently, it can take a few weeks to fully tabulate a large bid with several responses. The new eBid system will automatically tabulate within a few seconds and contain no input errors. Once the PISD Board of Trustees has approved the bids, buyers will have the ability to manage contract award notifications, bid compliance documents, and administer records retention policies. This system is used by a majority of school districts in Texas including Cypress Fairbanks ISD, Aldine ISD, Alief ISD, Spring ISD, city of Pearland, Alvin ISD, Frisco ISD, Plano ISD, Round Rock ISD, as well as the TASB Buyboard, Region 8 TIPS, and HCDE/Choice Partners cooperatives.



*This mountain of paper bids will soon be a thing of the past for Pasadena ISD. IWT Sourcing Software will save them thousands on postage and countless hours in tabulation time.*

The PISD Purchasing Department is attending several training sessions and is currently revising procedures as they move into electronic bidding. The system will also affect the look of some purchasing web pages so that information does not have to be manually created to display awards and bid events. The eBid system should be fully functional by the end of the summer.

See how your public entity could benefit from the time and money saving software from IWT. Call or click today to schedule a friendly telephone or onsite demo.

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